



COMPAGNIE MARITIME NANTAISE - MN



May 23

The background of the slide features a dark blue base color with several large, overlapping, wavy shapes in lighter shades of blue. These shapes create a sense of movement and depth, resembling stylized waves or abstract organic forms. The overall aesthetic is clean and professional.

COMPANY PRESENTATION

Foundation, Ownership, Turn overs

COMPAGNIE MARITIME NANTAISE -MN



The **origins** of the Compagnie Maritime Nantaise – MN are very old since it is the heir to several shipping companies based in Nantes (France), the first of which was created in **1882** .



Since several decades, **MN** is concentrating on **industrial** and **specialised transports**, and extends its range of activities by proposing its services and experience to third parties.

MN is backed by the technical and financial strength of the **SOGESTRAN** group of which it is wholly-owned subsidiary since 2017.



With over 1200 employees and a turnover of 230 M€, the SOGESTRAN Group is specialized in sea transport, river transport, logistics and service to industries.

The scope of MN includes

- Design
- Building
- Acquisition, chartering,
- National & international operation of vessels whose characteristics are ideally suited to its customers' most demanding requirements.

Turn over 2022 : 46 663 369 €



COMPAGNIE MARITIME NANTAISE - MN



MN's FLEET

- 5 Ro-Ro
- 1 Special purpose vessel
- 6 Passengers vessels



COUNTRY INFORMATION

GDP, Population, Position in the World map, Currency & Exchange,
Main Trades, Main Ports, Airports, Accessibility & Infrastructure)

WORLD MAP



Europe Map



FRANCE – MAIN INFO



Population : **Nearly 68 Millions**

GDP 2022 : **2 642 713 M€**

Currency : **Euro**

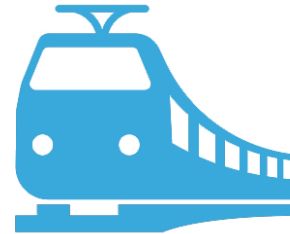
MAIN TRADES

- Aircraft, helicopters and spacecraft
- Pharmaceuticals, chemicals, perfumes, cosmetic
- Cars / Vehicle parts



MAIN PORTS

- Marseille
- Le Havre
- Dunkerque
- Saint Nazaire
- Rouen



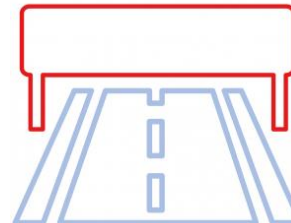
RAIL NETWORK

3rd longest rail network in Europe with more than 30 000 km of lines.



MAIN AIRPORTS

- Paris
- Nice
- Lyon
- Marseille
- Toulouse
- Bordeaux
- Nantes



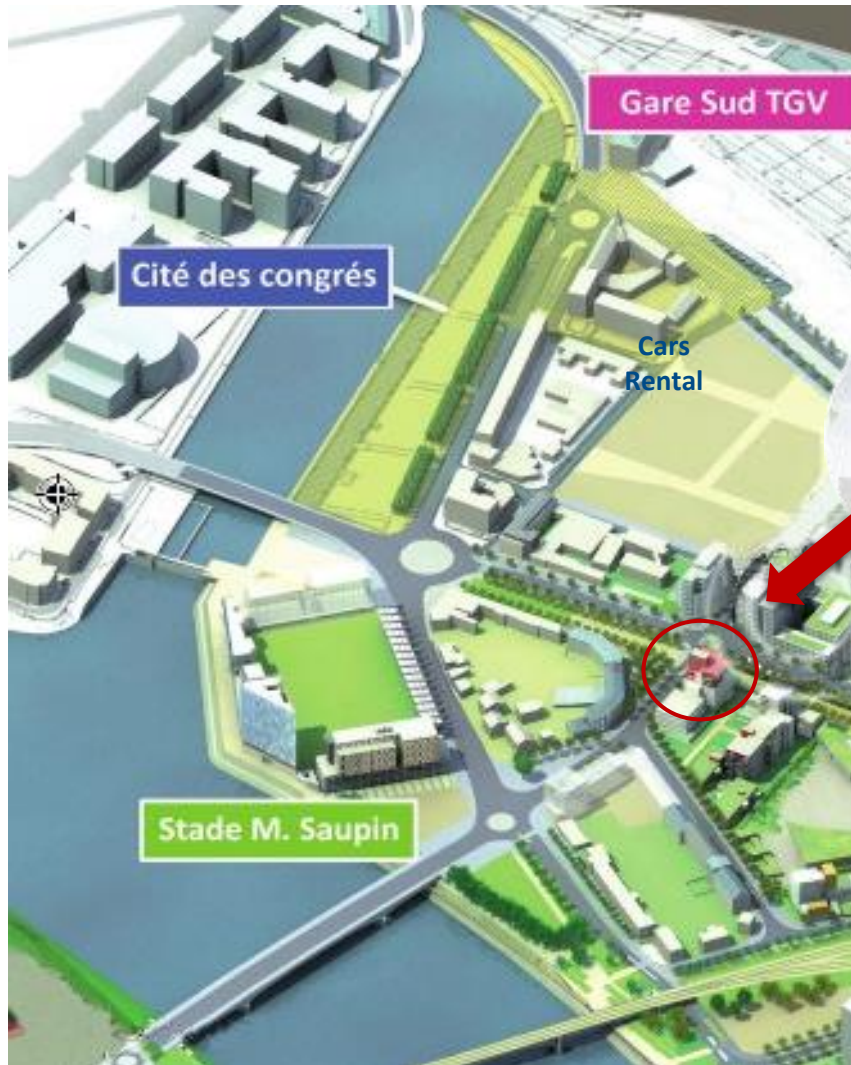
ROAD NETWORK

1st road network in Europe with 1 091 075 km of roads.

COMPANY OFFICES

GDP, Population, Position in the World map, Currency & Exchange,
Main Trades, Main Ports, Airports, Accessibility & Infrastructure)

COMPAGNIE MARITIME NANTAISE -MN



800 m² of offices
5 departments
Workforce average :
Sedentaries 27 persons / 61 seagoing personnel
4 meeting rooms

Close to the city center, ms & buses
300 m walk from the railway station
20 minutes drive from the airport tra



COMPANY MAIN CERTIFICATION

ISO 9001§:2015, GME, ISM

The MN is a member of the professional organisation « Armateurs de France » and signatory of the « Blue Charter».



MN'S CERTIFICATION



Certificat en cours : 11 Février 2022
 Date d'expiration : 3 Janvier 2025
 Numéro de certificat : 10427143

Première(s) approbation(s) :
 ISO 9001 - 4 Janvier 2019

Certificat d'Approbation

Nous certifions que le Système de Management de la société :

COMPAGNIE MARITIME NANTAISE - MN

4 rue Marcel Paul, 44032 Nantes, France

a été approuvé par la société LRQA selon les normes suivantes :

ISO 9001:2015

Numéro(s) d'approbation : ISO 9001 – 00018309

Le Système de Management concerne :

Transports maritimes internationaux de frets industriels

Paul Graaf

Area Operations Manager, Europe

Emis par : LRQA France SAS



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Owner: Compagnie Maritime Nantaise
 IMO Company No: 5181854

ATTESTATION

No EU/ROB/202206301621

Issued within Green Marine labelling policy.

At Owner's request, Green Marine Europe confirms vessels owned by Compagnie Maritime Nantaise has achieved the following results during the latest year of evaluation (2021):

Aquatic Invasive Species	Air Pollutant SOx & PM	Air Pollutant NOx	Green House Gaz Emissions	Oily Discharge	Waste Management	Underwater Noise	Ship Recycling
3	4	3	3	3	2	3	2

The results indicate participant's environmental performance in 2021 within each applicable indicator on the program's 1-to-5 scale.

Company's results should be verified in 2023 as per Green Marine's labelling policy to maintain its certification.

To whom it may concern.

At Toulouse, the 30 June 2022

Romain BENOIT

Outreach Officer

Sufrider Foundation Europe | Green Marine Europe, 33 allée du Mourat, 64200 Biarritz, France





Ministère chargé de la Mer
Liberté - Égalité - Fraternité
RÉPUBLIQUE FRANÇAISE

Page 1 sur 2

Certificat N° : 201808

DOCUMENT DE CONFORMITÉ
DOCUMENT OF COMPLIANCE

Délivré en vertu des dispositions [de la CONVENTION INTERNATIONALE DE 1974 POUR LA SAUVEGARDE DE LA VIE HUMAINE EN MER, telle que modifiée, et] ⁽¹⁾ du règlement (CE) n° 336/2006 relatif à l'application du code international de gestion de la sécurité dans la Communauté issued under the provisions of the INTERNATIONAL CONVENTION FOR THE SAFETY OF LIFE AT SEA, 1974, as amended and ⁽²⁾ of Regulation (EC) N° 336/2006 on the implementation of the ISM Code within the Community

sous l'autorité du Gouvernement de la RÉPUBLIQUE FRANÇAISE / under the authority of the French Government

Par / By : LE MINISTRE CHARGÉ DE LA MER

Nom de la Compagnie / Name of the Company	COMPAGNIE MARITIME NANTAISE
Numéro d'identification de la Compagnie / Company identification number	5181864
Adresse / Address	4, Rue Marcel Paul 44000 Nantes France

(Voir le paragraphe 1.1.2 du Code ISM et la partie A, point 1.1.2, de l'annexe I du règlement (CE) n° 336/2006 / See paragraph 1.1.2 of the ISM Code and paragraph 1.1.2 of Part A of Annex I to Regulation (EC) N° 336/2006)

IL EST CERTIFIÉ que le système de gestion de la sécurité de la Compagnie a fait l'objet d'un audit et qu'il satisfait aux prescriptions du Code International de Gestion pour la Sécurité de l'Exploitation des Navires et la Prévention de la Pollution (Code ISM) ¹ pour les types de navires énumérés ci-dessous (rayer les mentions inutiles) :
THIS IS TO CERTIFY that the safety management system of the Company has been audited and that it complies with the requirements of the International Management Code for the Safe Operation of Ships and for Pollution Prevention (ISM Code) ¹, for the types of ships listed below (delete as appropriate).

Navire à passagers / Passenger ship ²	Transporteur de produits chimiques / Chemical tanker ²
Engin à grande vitesse à passagers / Passenger high-speed craft ²	Transporteur de gaz / Gas carrier ²
Engin à grande vitesse à cargaisons / Cargo high-speed craft ²	Unité mobile de forage au large / Mobile offshore drilling unit ²
Vaquetier / Bulk carrier ²	Autre navire de charge / Other cargo ship ²
Pétrolier / Oil tanker ²	Navire roulier à passagers (transbordeur-roulier) / Ro-ro passenger ship (ro-ro ferry) ²

Le présent Document de Conformité est valable jusqu'au 22/04/2023, sous réserve d'une vérification périodique. This Document of Compliance is valid until 22/04/2023, subject to periodical verification.

Date d'achèvement de la vérification sur la base de laquelle le présent certificat est délivré (jj/mm/aaaa) / Completion date of the verification on which this certificate is based (dd/mm/yyyy) : 27/03/2018

Lieu : Paris
Issued at: Paris

Date : 10/04/2018
Date of issue: 10/04/2018

Signature : Fabien RAFFRAY
Signature: Fabien RAFFRAY

⁽¹⁾ Cette mention peut être rayée, pour les navires effectuant uniquement des liaisons à l'intérieur d'un Etat membre / May be deleted for ships engaged only on voyages within one Member State
⁽²⁾ Cette mention peut être rayée, pour les navires effectuant uniquement des liaisons à l'intérieur d'un Etat membre / May be deleted for ships engaged only on voyages within one Member State

0059224

APFAIRES MARITIMES

Document de Conformité / Document of Compliance

Certificat N° : 201808

Page 2 sur 2

VISA DE VÉRIFICATION ANNUELLE
ENDORSEMENT FOR ANNUAL VERIFICATION

IL EST CERTIFIÉ que, lors de la vérification périodique effectuée en application de la règle IX/6.1 de la Convention et du paragraphe 13.4 du Code ISM et ⁽¹⁾ de l'article 6 du règlement (CE) n° 336/2006 relatif à l'application du code international de gestion de la sécurité dans la Communauté, il a été constaté que le système de gestion pour la sécurité satisfaisait aux prescriptions du Code ISM.
THIS IS TO CERTIFY that, at the periodical verification in accordance with regulation IX/6.1 of the Convention and paragraph 13.4 of ISM Code and ⁽¹⁾ Article 6 of Regulation (EC) N° 336/2006 on the implementation of the ISM Code within the Community, the safety management system was found to comply with the requirements of the ISM Code.

1^{ère} vérification annuelle / 1st annual verification:

Lieu : NANTES (FRANCE)
Issued at: NANTES (FRANCE)

Date : 12/06/2019
Date of issue: 12/06/2019

Signature de l'agent autorisé : Pierre VIGOUROUX
Signature of authorized official: Pierre VIGOUROUX
Inspecteur de la Sécurité des Navires et de la Prévention des Risques Professionnels Maritimes

2^{ème} vérification annuelle / 2nd annual verification:

Lieu : NANTES (FRANCE)
Issued at: NANTES (FRANCE)

Date : 23/06/2020
Date of issue: 23/06/2020

Signature de l'agent autorisé : Pierre VIGOUROUX
Signature of authorized official: Pierre VIGOUROUX
Inspecteur de la Sécurité des Navires et de la Prévention des Risques Professionnels Maritimes

3^{ème} vérification annuelle / 3rd annual verification:

Lieu : NANTES (FRANCE)
Issued at: NANTES (FRANCE)

Date : 24/06/2021
Date of issue: 24/06/2021

Signature de l'agent autorisé : Caroline NEUMAN
Signature of authorized official: Caroline NEUMAN
Chef du Centre de Sécurité des Navires de Saint-Nazaire

4^{ème} vérification annuelle / 4th annual verification:

Lieu : NANTES
Issued at: NANTES

Date : 30/06/2022
Date of issue: 30/06/2022

Signature de l'agent autorisé : M. Sylvain BAREAU
Signature of authorized official: M. Sylvain BAREAU
Chef du Centre de Sécurité des Navires de Saint-Nazaire

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APFAIRES MARITIMES

Ministère chargé de la Mer
Liberté - Égalité - Fraternité
RÉPUBLIQUE FRANÇAISE

Page 1 sur 1

Certificat N° : R8202182

DOCUMENT PROVISOIRE DE CONFORMITÉ
INTERIM DOCUMENT OF COMPLIANCE

Délivré en vertu des dispositions [de la CONVENTION INTERNATIONALE DE 1974 POUR LA SAUVEGARDE DE LA VIE HUMAINE EN MER, telle que modifiée, et] ⁽¹⁾ du règlement (CE) n° 336/2006 relatif à l'application du code international de gestion de la sécurité dans la Communauté issued under the provisions of the INTERNATIONAL CONVENTION FOR THE SAFETY OF LIFE AT SEA, 1974, as amended and ⁽²⁾ of Regulation (EC) N° 336/2006 on the implementation of the ISM Code within the Community

sous l'autorité du Gouvernement de la RÉPUBLIQUE FRANÇAISE / under the authority of the French Government

Par / By : Guichet unique du RIF / French International Register Office

Nom de la Compagnie / Name of the Company	Compagnie Maritime Nantaise MN SAS
Numéro d'identification de la Compagnie / Company identification number	5181864
Adresse / Address	4, rue Marcel-Paul 44000 Nantes FRANCE

(Voir le paragraphe 1.1.2 du Code ISM et la partie A, point 1.1.2, de l'annexe I du règlement (CE) n° 336/2006 / See paragraph 1.1.2 of the ISM Code and paragraph 1.1.2 of Part A of Annex I to Regulation (EC) N° 336/2006)

IL EST CERTIFIÉ qu'il a été reconnu que le système de gestion de la sécurité de la Compagnie [répondait aux objectifs du paragraphe 1.2.3 du Code International de Gestion pour la Sécurité de l'Exploitation des Navires et la Prévention de la Pollution (Code ISM) et] ^(*) a été reconnu conforme aux objectifs énoncés au point 1.2.3 de la partie A de l'annexe I du règlement (CE) n° 336/2006 pour les types de navires énumérés ci-dessous (rayer les mentions inutiles) :
THIS IS TO CERTIFY that the safety management system of the Company has been recognised as meeting the objectives of paragraph 1.2.3 of the International Management Code for the Safe Operation of Ships and for Pollution Prevention (ISM Code) and ^(*) paragraph 1.2.3 of Part A of Annex I to Regulation (EC) N° 336/2006, for the types of ships listed below (delete as appropriate).

Navire à passagers / Passenger ship ²	Transporteur de produits chimiques / Chemical tanker ²
Engin à grande vitesse à passagers / Passenger high-speed craft ²	Transporteur de gaz / Gas carrier ²
Engin à grande vitesse à cargaisons / Cargo high-speed craft ²	Unité mobile de forage au large / Mobile offshore drilling unit ²
Vaquetier / Bulk carrier ²	Autre navire de charge / Other cargo ship ²
Pétrolier / Oil tanker ²	Navire roulier à passagers (transbordeur-roulier) / Ro-ro passenger ship (ro-ro ferry) ²

Le présent Document Provisoire de Conformité est valable jusqu'au 18/06/2023 / This Interim Document of Compliance is valid until 18/06/2023

Lieu : Marseille
Issued at: Marseille

Date : 18/04/2023
Date of issue: 18/04/2023

Signature : Fabien RAFFRAY
Signature: Fabien RAFFRAY

^(*) Cette mention peut être rayée pour les navires effectuant uniquement des liaisons à l'intérieur d'un Etat membre / May be deleted for ships engaged only on voyages within one Member State
⁽²⁾ Cette mention peut être rayée pour les navires effectuant uniquement des liaisons à l'intérieur d'un Etat membre / May be deleted for ships engaged only on voyages within one Member State

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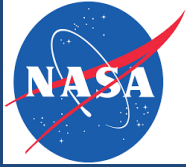
APFAIRES MARITIMES

Interim document issued pending presentation to the Central Safety Commission scheduled on the 7th of June 23.



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3 BEST PROJECTS



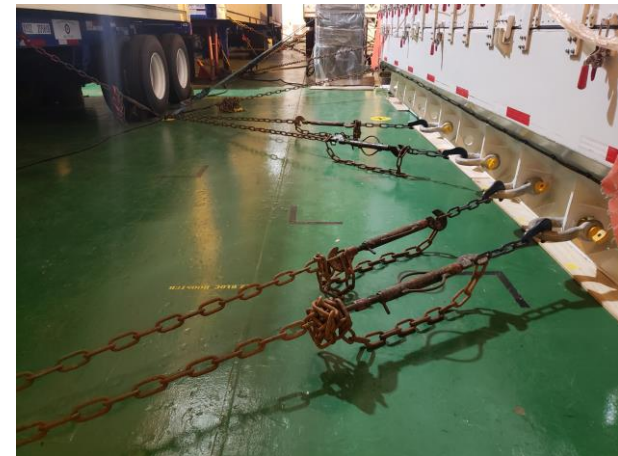
■ 2021 : MN COLIBRI



James Webb Telescope Transportation

From Seal Beach - California to Pariacabo - French Guiana

Arianespace





▪ July 2022 : MN COLIBRI : KVHTS

Transportation of the largest European geostationary satellite

From Fos - France to Kourou - French Guyana

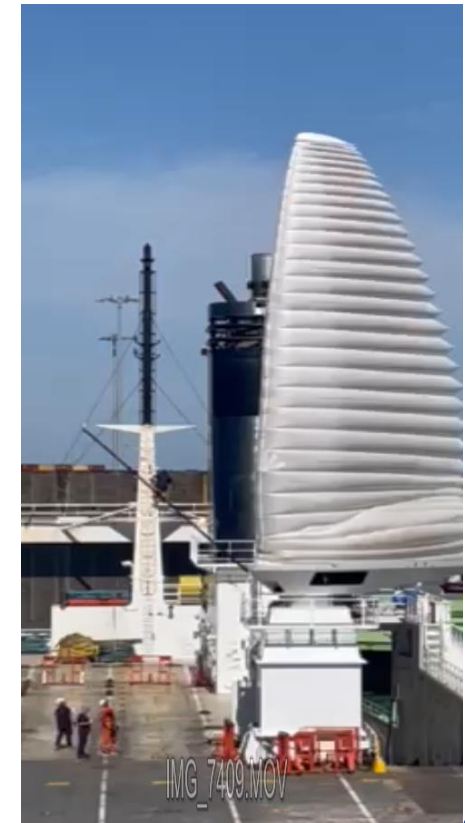
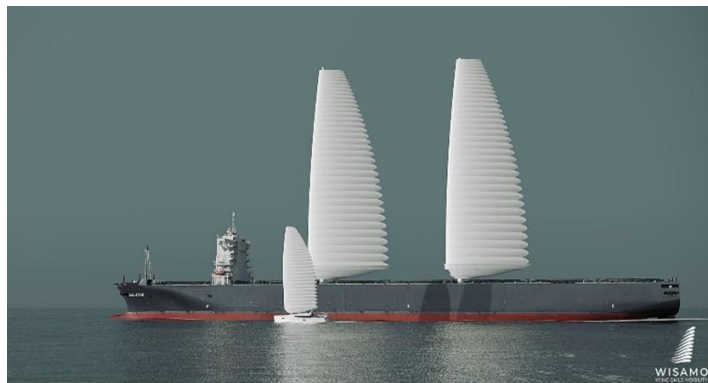




- 2020 : MN PELICAN
Test a sail propulsion wing

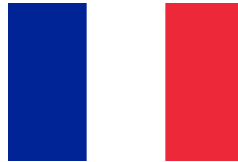
WISAMO, Michelin's solution that aims to contribute to the decarbonization of maritime transport.

MICHELIN and the **MN** have signed a partnership agreement aimed at the concept of a 100 m² scaled-down prototype wing on the vessel **MN PELICAN** in summer and winter sailing conditions and to consider the development of a commercial wing scale 1 between 400 and 500 m².

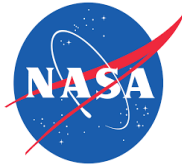


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PARTNER'S COUNTRIES



France



USA



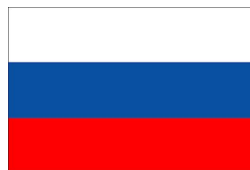
Italia



United Kingdom



French Guiana



Russia until septembre 2021

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COMPANY'S BEST CUSTOMERS



COMPAGNIE MARITIME NANTAISE -MN

MN makes industrial and specialized shipping the heart of its business. From the design, building, acquisition, chartering, management and coastal and seagoing operations of vessels, MN continuously develops a listening to the needs of its customers. It is based on operational know-how, proven skills and established experience in the following areas:

- **Military sealift**
- **Sea transportation of high value-added cargoes**
- **Personnel transportation**
- **Maritime services for public transport authority**

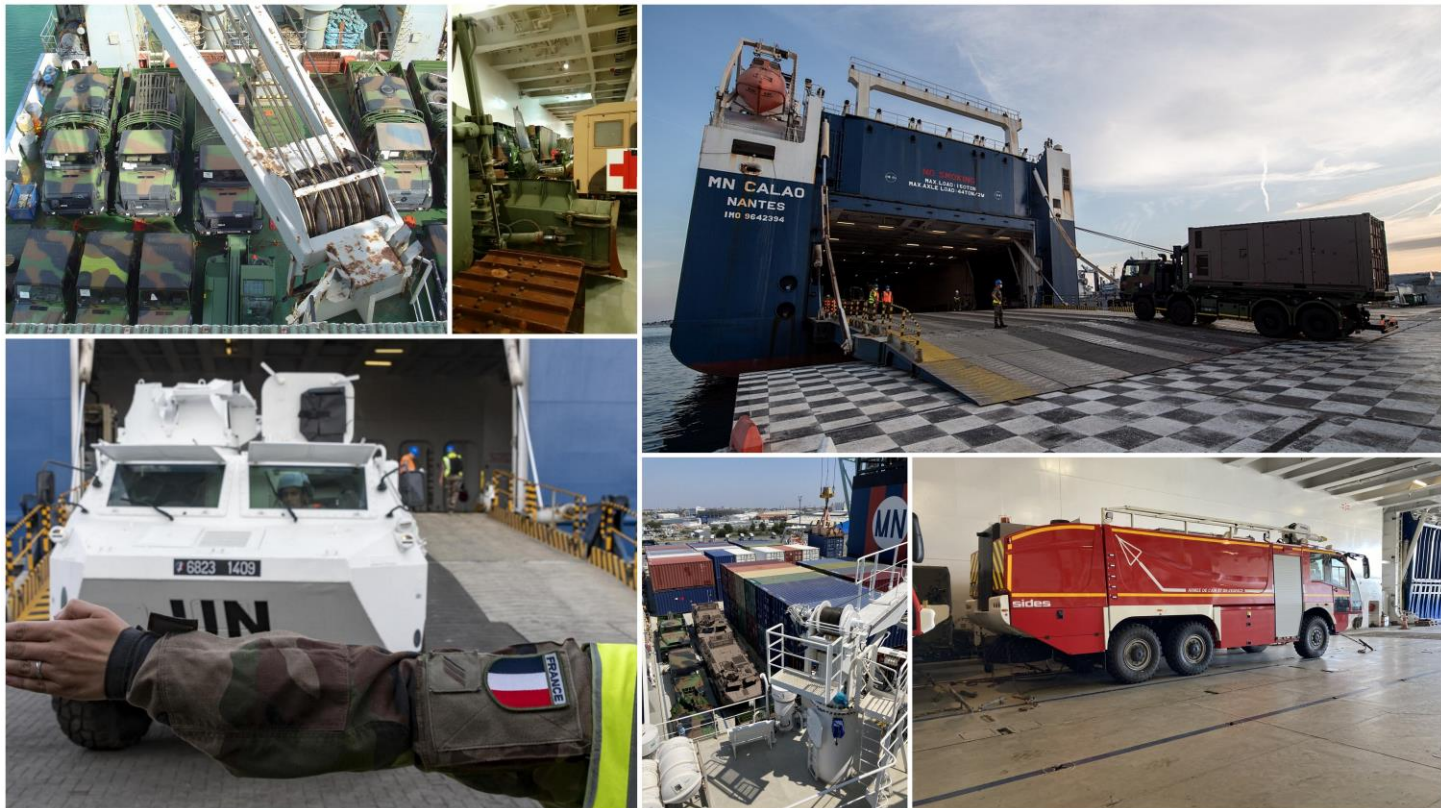
MN forges real **partnerships with its customers** by recording relationships over time. Focused on customer satisfaction and continuous improvement, the company is ISO 9001:2015 certified for its international shipping of industrial freight activities.





French Ministry of Armies

- Operating the French-flag RoRos **MN CALAO** and **MN TANGARA** for the supply of French Ministry of Defence bases (Indian, Atlantic and Pacific Oceans) and military deployments in operational theatres
- These 2 sisterships are owned by MN
- MN manages the vessels' commercial operations on behalf of French Ministry of Defence
- **MN has been involved in this type of transports since the 1980's**





French Ministry of Armies
SSF / DGA - TN



Brittany Ferries



French Navy DGA / SPN



- Since 1990 : Operating of the **LANGEVIN**
- Framework : Term charter contracts reinforced with fixed equipment maintenance of DGA-TN (French Ministry of Defence) necessary for carrying out the mission

- Since 2016 : **MN PELICAN** is chartered by Brittany Ferries
- Rotations : Poole / Bilbao
- Framework : Time charter

The **MORLENN EXPRESS'** passengers vessels, owned by MN, insure within the framework of a long term time charter the transportation of the French Navy's civil and military staff between the various bases of Brest Harbour.





- **Since 1980** : Shipping of Ariane satellite launcher components between Europe and French Guiana
- From end 2009 until September 2021 : Transportation of Soyuz components from Russia to French Guiana
- Vessels **ARIANA** then **MN TOUCAN** and **MN COLIBRI** designed and built by MN in close cooperation with Arianespace



MN managed the vessels' commercial operations on behalf of Arianespace for 40 years.





- Since 2011 until 2019, under ARIANESPACE contract, both vessels carried **VEGA** launcher from Livorno – *Italia* to Kourou – *French Guiana*.
- Since 2020 in direct link with **AVIO** and their freight forwarder Geodis, the MN COLIBRI managed the full AVIO components shipments.





July 2022
MN COLIBRI : KVHTS
Transportation of the
largest European
geostationary satellite
From **Fos** - France to **Kourou** -
French Guyana

October 2022

MN COLIBRI – EUTELSAT 10 B

Westbound : Transportation of E10B
satellite convoy & its components

Eastbound : Transportation of
THALES & AIRBUS empty
equipment

From **Port Canaveral - Florida** to **Port St
Louis du Rhône - France**





April 2023

MN COLIBRI

Transportation of the EUCLID telescope

From **Savona - Italia** to **Port Canaveral - Florida**



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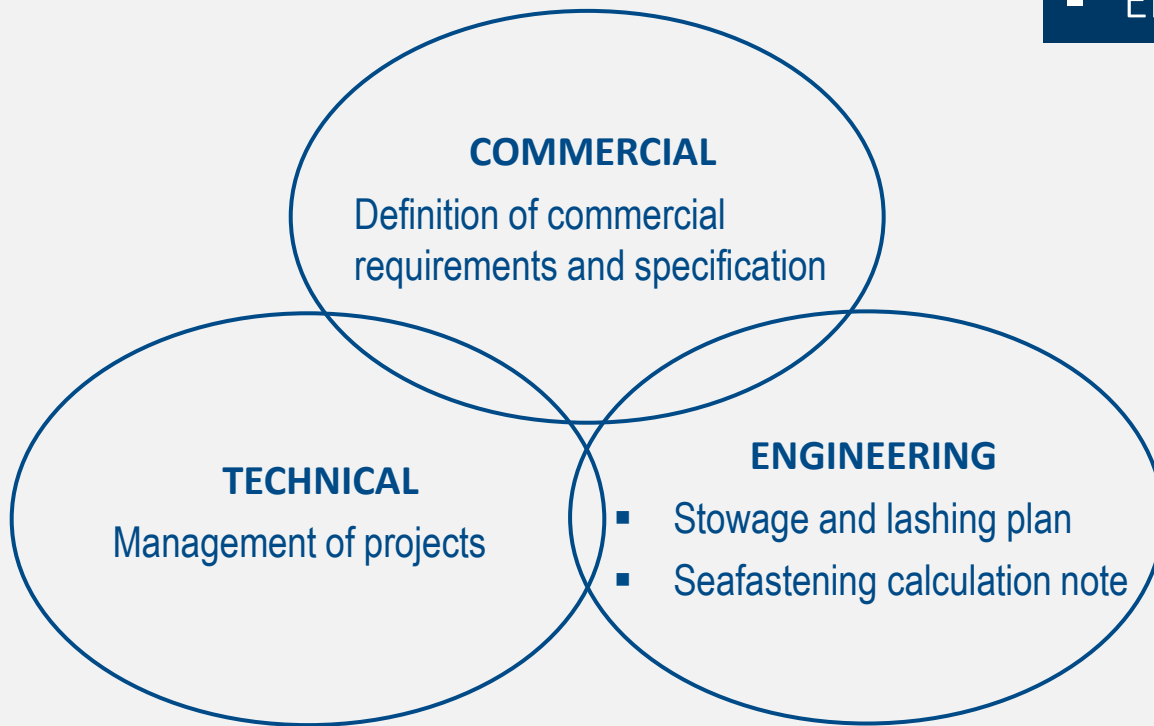
PROJECT TEAM

Persons, experience



PROJECT TEAM → 3 DEPARTMENTS

- Commercial Department
- Technical Department
- Engineering Department



MAIN CONTACTS

Main contacts for Projects / OOG cargoes RFQs



Me !

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