



Welcome to our 68th THLG Conference The Hague, NL

5th June 2023

by Murilo Caldana - THLG President & B.D.O.



Thanks to our Sponsors



V.D. VLIST



King Willem-Alexander and Queen Máxima

 **ROWNERS**



Monday

- 09:30 - 16:00 THLG 68th Conference
- 20:00 Gala Dinner

Tuesday

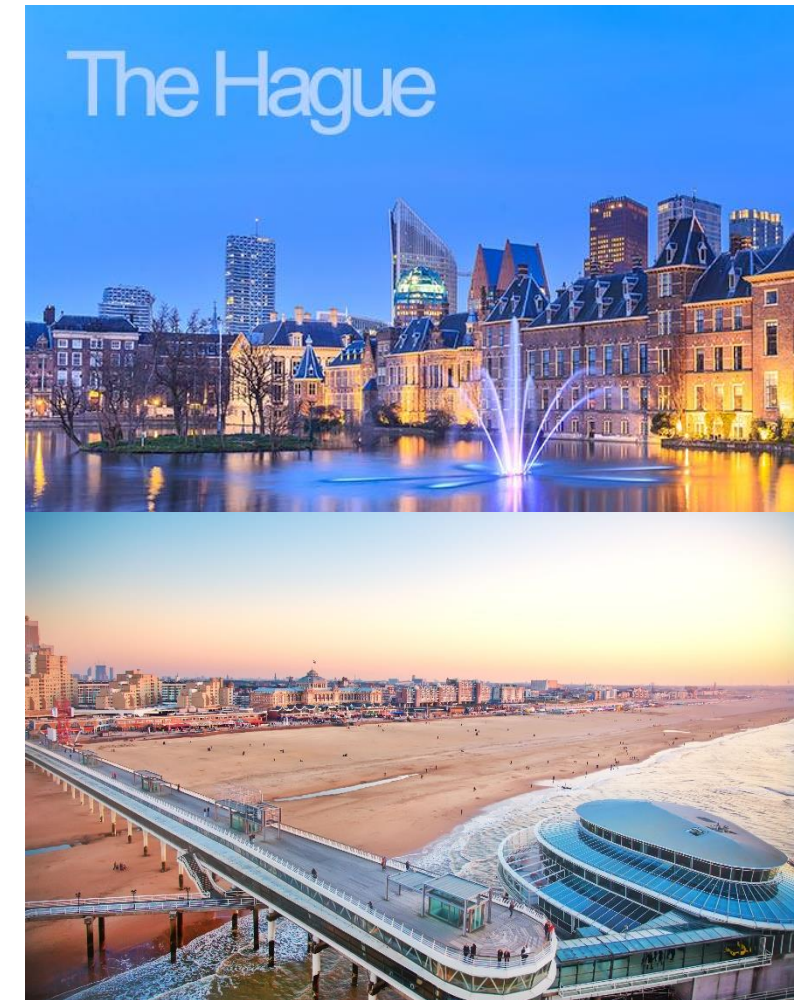
- 09:00 - 14:00 Van der Vlist Tour
- 17:00 - 20:00 Opening Breakbulk Europe

Wednesday

- 10:00 - 18:00 Breakbulk Europe

Thursday

- 10:00 - 16:00 Breakbulk Europe



Tuesday / Schedule

- 08:45 ready for boarding
- 9:00 Departure Park Centraal hotel
- 9:45 Via VdV Schelluinen to VdV Groot-Ammers
- 10:15 Arrival VdV Groot-Ammers
- 10:45 Arrival Chees Farm Booij Streefkerk
- 11:15 Departure Cheese Farm Streefkerk
- 12:00 Arrival locations VdV Terminal Moerdijk
- 12:45 Speed lunch Moerdijk
- 13:15 Departure Moerdijk to Park Centraal hotel
- 14:00 Arrival Park Centraal hotel



V.D. VLIST



Bus Timetable / Transfer Hotel x BBEU x Hotel

Tuesday 6th June / Breakbulk Day 1

- From: (Park Centraal Hotel) / To: (Rotterdam Ahoy): Departure: 16:00
- From: (Rotterdam Ahoy) / To: (Park Centraal Hotel): Departure : 20:30

Wednesday, 7th June / Breakbulk Day 2

- From: (Park Centraal Hotel) / To (Rotterdam Ahoy): Departure: 09:00
- From: (Rotterdam Ahoy) / To: (Park Centraal Hotel): Departure: 18:30

Thursday 8th June / Breakbulk Day 3

- From: (Park Centraal Hotel) / To: (Rotterdam Ahoy): Departure: 09:00
- From: (Rotterdam Ahoy) / To: (Park Centraal Hotel): Departure: 16:30

Park
Centraal
DEN HAAG



BREAKBULK
EUROPE 6-8 JUNE 2023

68th THLG Conference - Agenda Membership Candidate Presentation



Maritime Nantaise, France
Company presentation by Mathias Audrain



68th THLG Conference - Agenda Membership Candidate Presentation



Modpack System, Romania
Company presentation by Alina Sandu

68th THLG Conference - Agenda Membership Candidate Presentation



Tomegris, Lithuania
Company presentation by Saulius Skinkys

68th THLG Conference - Agenda Membership Candidate Presentation

Members voting

VOTE

YES NO

Abstain



68th THLG Conference - Agenda Membership Candidate Presentations

Announcement
of voting results



Announcement of voting results

68th THLG Conference - Agenda Membership Candidate Presentations

MARITIME NANTAISE

YES:

NO:

ABSTAIN:

MODPACK SYSTEM

YES:

NO:

ABSTAIN:

TOMEGRIS

YES:

NO:

ABSTAIN:



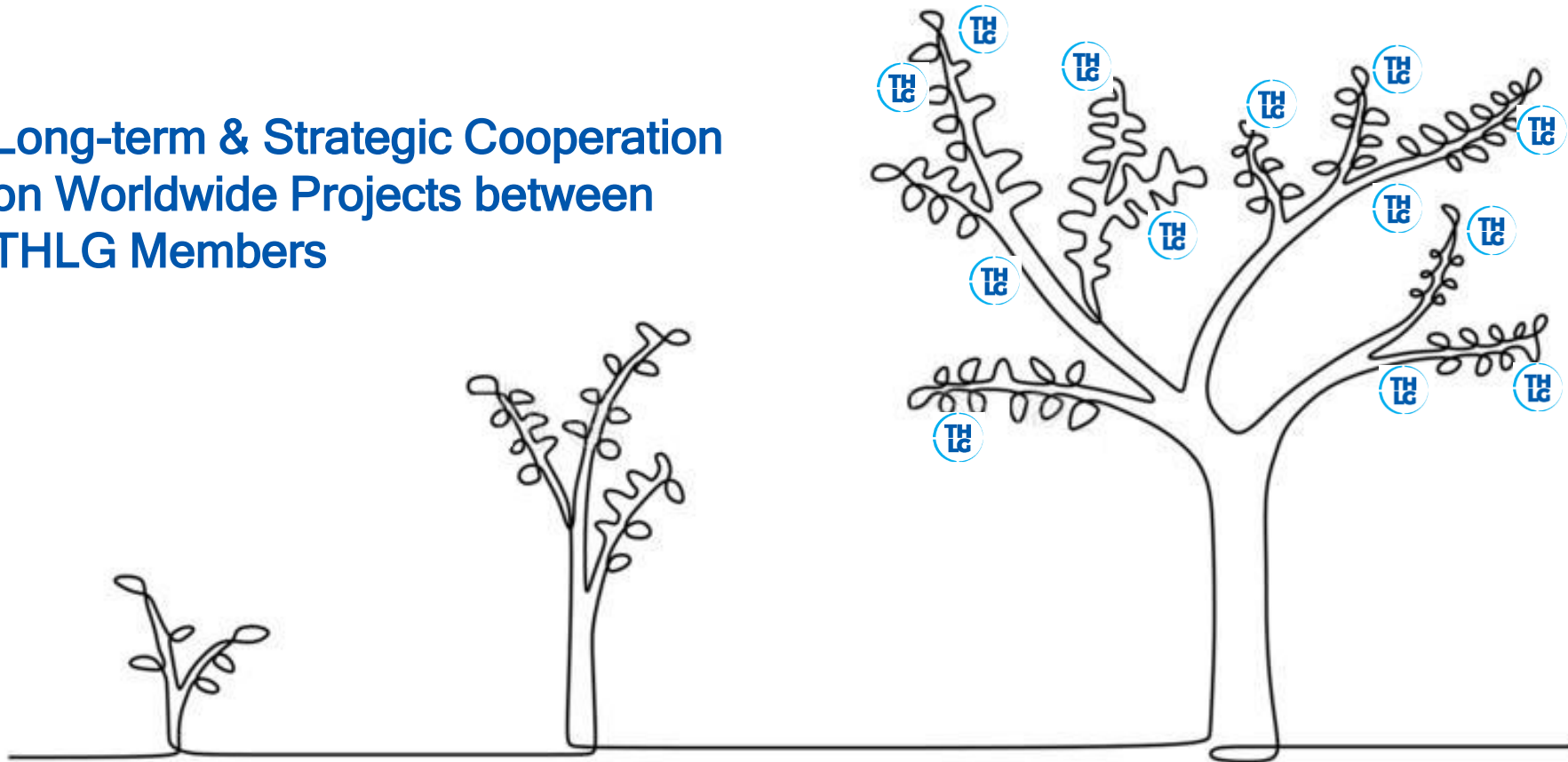
Code of Conduct Video

by Murilo Caldana - THLG President & B.D.O.

35 Years with Power in Unity



Long-term & Strategic Cooperation
on Worldwide Projects between
THLG Members







The Heavy Lift Group Budget 2023



The Heavy Lift Group - Budget 2023

Budget 2023	Income	Expenses
Administrative & IT Support		EUR 50,000.00
Spring Conference		EUR 26,000.00
Fall Conference		EUR 35,000.00
Breakbulk		EUR 98,000.00
Humanitarian Efforts		EUR 20,000.00
THLG APP		EUR 6,100.00
Marketing Materials, Awards		EUR 7,000.00
Excom Meeting		EUR 15,000.00
Excom Fees		EUR 20,000.00
Other		EUR 2,900.00
Membership Fees	EUR 156,000.00	
BB Participation	EUR 73,500.00	
Earthquake Relief Fund	EUR 13,500.00	
Savings Transfer	EUR 37,000.00	
Total	EUR 280,000.00	EUR 280,000.00



THLG Sponsorship & Social Responsibility



THANK YOU !

We raised Eur 13.500 throughout donations and used the funds to buy and deliver 4 living modules to the Kahramanmaraş Region :



Additional Usd 4.000 were allocated by ExCom to purchase and deliver **6,59 TONS** of Food Supplies in the Artkulu Province.

The supported organization is TOPRAKTAN TABAGA



TOPRAKTAN TABAGA		Allocated : \$ 4.080,00		Delta : \$ 95,65	
Description	Unit Price	Quantity	Total	Incremental	Total Qty
25 Kg Rice	\$ 48,95	10	\$ 489,50	\$ 489,50	250 Kgs
50 Kg Potatoes	\$ 31,00	10	\$ 310,00	\$ 799,50	500 Kgs
50 Kg Flour	\$ 32,63	10	\$ 326,30	\$ 1.125,80	500 Kgs
5 Kg Pasta	\$ 5,71	50	\$ 285,50	\$ 1.411,30	250 Kgs
25 Kg Chicken	\$ 74,65	10	\$ 746,50	\$ 2.157,80	250 Kgs
150 Lt Milk	\$ 106,13	10	\$ 1.061,30	\$ 3.219,10	1500 Kgs
30 Egg pack	\$ 3,92	100	\$ 392,00	\$ 3.611,10	3000 Kgs
10 Kg Salt	\$ 7,75	25	\$ 193,75	\$ 3.804,85	250 Kgs
18 Kg Sunflower Oil	\$ 35,90	5	\$ 179,50	\$ 3.984,35	90 Kgs

The Sponsorship Program will support **THLG** and promote Your company within the group and on Social Media.

GET YOURS FOR NEXT CONFERENCE !

- Bronze - Drinks : Eur 650
- Silver - Coffee Breaks : Eur 1.000
- Gold - Social Program : Eur 1.500
- Platinum - Informal Dinner : Eur 2.000
- Diamond - Gala Dinner : Eur 5.000



Sponsorship Packages Benefits

Each package will come with different benefits that may include the following ones :

- banners with your logo together with THLG logo at the Break Area, Restaurants or Social Event;
- your logo printed at our conference agenda and website
- promotion of your company on a banner, marketing material or rollup you provide, throughout the meeting
- promotion of your company on all our social media platforms
- 10 minutes speech of your company during an event





Thank You



The Heavy Lift Group = Power in Unity
A Global Group of Local Professionals
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Admissions Status

By Natalya Kulagina, THLG Admissions Officer

THLG network

63 members
from
50 countries

Applicants

- ▶ France (2)
- ▶ Romania (3)
- ▶ Indonesia
- ▶ Singapore
- ▶ Czech Republic
- ▶ Congo
- ▶ Bolivia
- ▶ Ivory Coast
- ▶ Ecuador
- ▶ Iraq
- ▶ Kuwait
- ▶ Uruguay
- ▶ Lithuania
- ▶ Brazil
- ▶ Venezuela
- ▶ South Africa
- ▶ Switzerland
- ▶ USA (2)
- ▶ Turkey
- ▶ Senegal
- ▶ Italy (2)
- ▶ China (2)
- ▶ Tunisia
- ▶ Germany (3)
- ▶ Mozambique
- ▶ Sweden
- ▶ **Total 34 applicants**

Applicants

- ▶ 3 became member
 - Samer & Co Shipping Spa/ Croatia**
 - Altius SA/ Bolivia**
 - Grindrod/Mozambique**
- ▶ 3 invited for voting
 - Maritime Nantaise/France**
 - Tomegris/Lithuania**
 - Modpack/Romania**
- ▶ 15 pending
- ▶ 13 rejected

Vacant Countries

Europe

- ▶ Switzerland
- ▶ Sweden
- ▶ Denmark
- ▶ Estonia
- ▶ Latvia
- ▶ Czech Republic
- ▶ Hungary

Americas

- ▶ Venezuela
- ▶ Colombia
- ▶ Uruguay
- ▶ Paraguay
- ▶ Ecuador

Asia

- ▶ Afghanistan
- ▶ Vietnam
- ▶ Philippines
- ▶ Myanmar
- ▶ Japan
- ▶ Indonesia
- ▶ Mongolia

Africa

- ▶ Senegal
- ▶ Ivory Coast
- ▶ Cameroon
- ▶ Nigeria
- ▶ Congo
- ▶ Angola
- ▶ Tanzania

+ suggestions are welcome!

Vacant Countries

Oceania

- ▶ Australia
- ▶ New Zealand
- ▶ Papua New Guinea

Middle East

- ▶ Kuwait
- ▶ Lebanon
- ▶ Iraq
- ▶ Bahrain

Central Asia

- ▶ Uzbekistan
- ▶ Kyrgyzstan
- ▶ Turkmenistan
- ▶ Tajikistan

Caucasus

- ▶ Georgia
- ▶ Azerbaijan
- ▶ Armenia

+ suggestions are welcome!

NEW rule in Application Process

Agreed and voted by ExCom meeting in Miami 2023



1 recommendation from
existing THLG member
or
3 recommendations from
customers/partners

THANK YOU!

COFFEE TIME



1:10 – 11:40

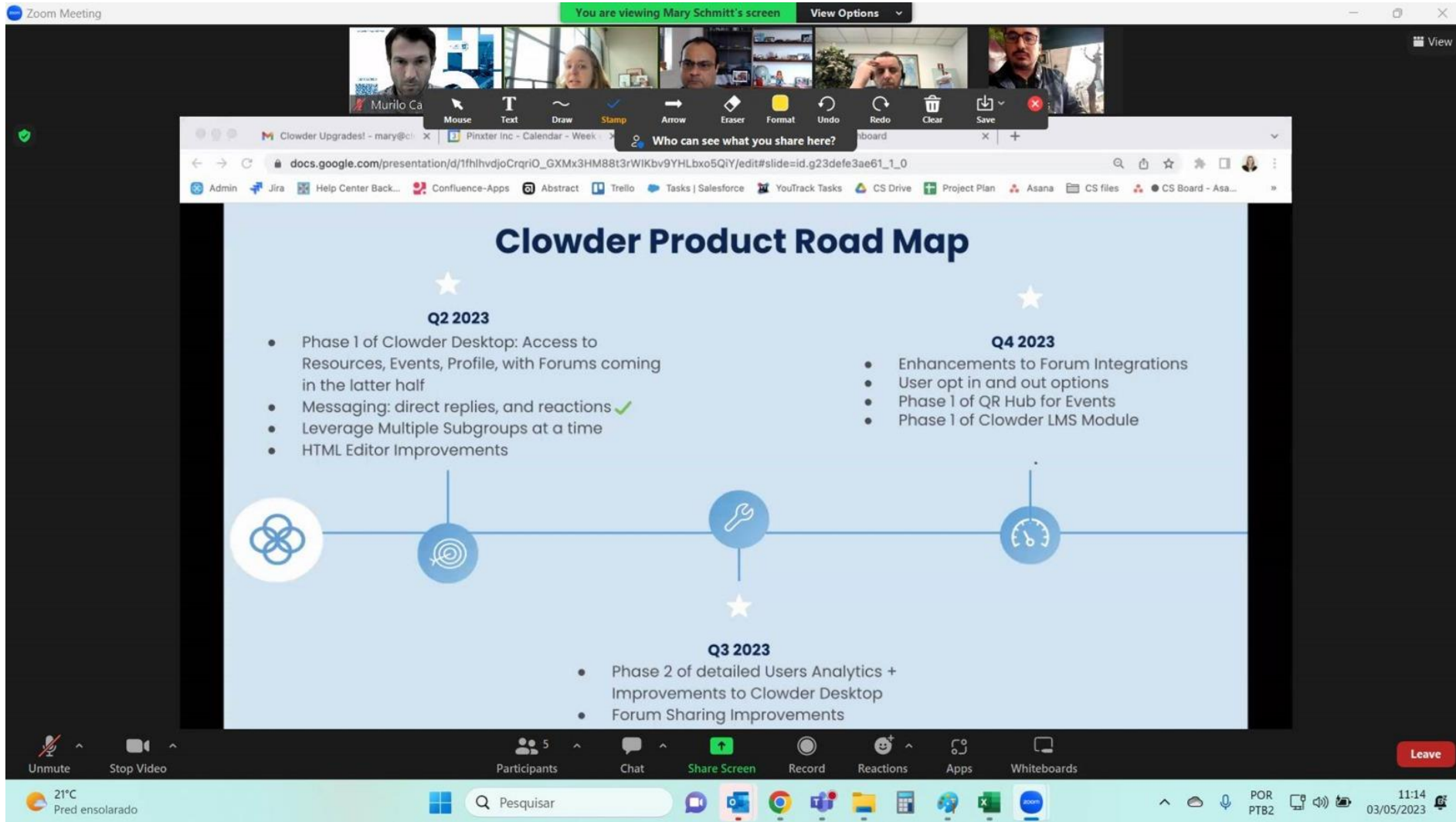


THLG 365 App

*by THLG 365 App team
Andreas Hytas
Alessio Bianchi
Colin D'Abreo
Murilo Caldana*

The screenshot shows the top of a Guardian news page. At the top right, there are links for 'Sign in', 'Search jobs', 'Search', and 'International edition'. Below this is a dark blue banner with the text 'Support the Guardian' in yellow, followed by 'Fearless, independent, reader-funded' and a yellow 'Support us' button with a right-pointing arrow. The Guardian logo is on the right. Below the banner is a navigation bar with 'News', 'Opinion', 'Sport', and 'More'. A secondary navigation bar lists various topics: 'World', 'UK', 'Coronavirus', 'Climate crisis', 'Environment', 'Science', 'Global development', 'Football', 'Tech', 'Business', and 'Obituaries'. The main article is titled 'WhatsApp' in red. The headline is 'WhatsApp could disappear from UK over privacy concerns, ministers told'. Below the headline is a sub-headline: '‘Intentional ambiguity’ over end-to-end encryption in online safety bill could lead to messaging app being withdrawn'. To the left of the article is a red-bordered box containing the authors' names 'Alex Hern and Dan Milmo', the date 'Mon 8 May 2023 07:00 BST', and social media icons for Facebook, Twitter, and Email. To the right of the text is a photograph of a smartphone screen showing various app icons like Phone, Instagram, Facebook, YouTube, WhatsApp, Snapchat, and Chrome. A finger is pointing at the WhatsApp icon.

Source May 2023: <https://www.theguardian.com/technology/2023/may/08/whatsapp-could-disappear-uk-over-privacy-concerns-ministers-told>



The screenshot shows a Zoom meeting window with a Google Slides presentation titled "Clowder Product Road Map". The presentation is displayed in a browser window with a toolbar at the top. The slide content is as follows:


Clowder Product Road Map

Q2 2023

- Phase 1 of Clowder Desktop: Access to Resources, Events, Profile, with Forums coming in the latter half
- Messaging: direct replies, and reactions ✓
- Leverage Multiple Subgroups at a time
- HTML Editor Improvements

Q4 2023

- Enhancements to Forum Integrations
- User opt in and out options
- Phase 1 of QR Hub for Events
- Phase 1 of Clowder LMS Module



Q3 2023

- Phase 2 of detailed Users Analytics + Improvements to Clowder Desktop
- Forum Sharing Improvements

The Zoom meeting interface includes a top bar with "Zoom Meeting" and "You are viewing Mary Schmitt's screen". The bottom bar shows controls for Unmute, Stop Video, Participants (5), Chat, Share Screen, Record, Reactions, Apps, Whiteboards, and a Leave button. The system tray at the bottom shows the date 03/05/2023 and time 11:14.

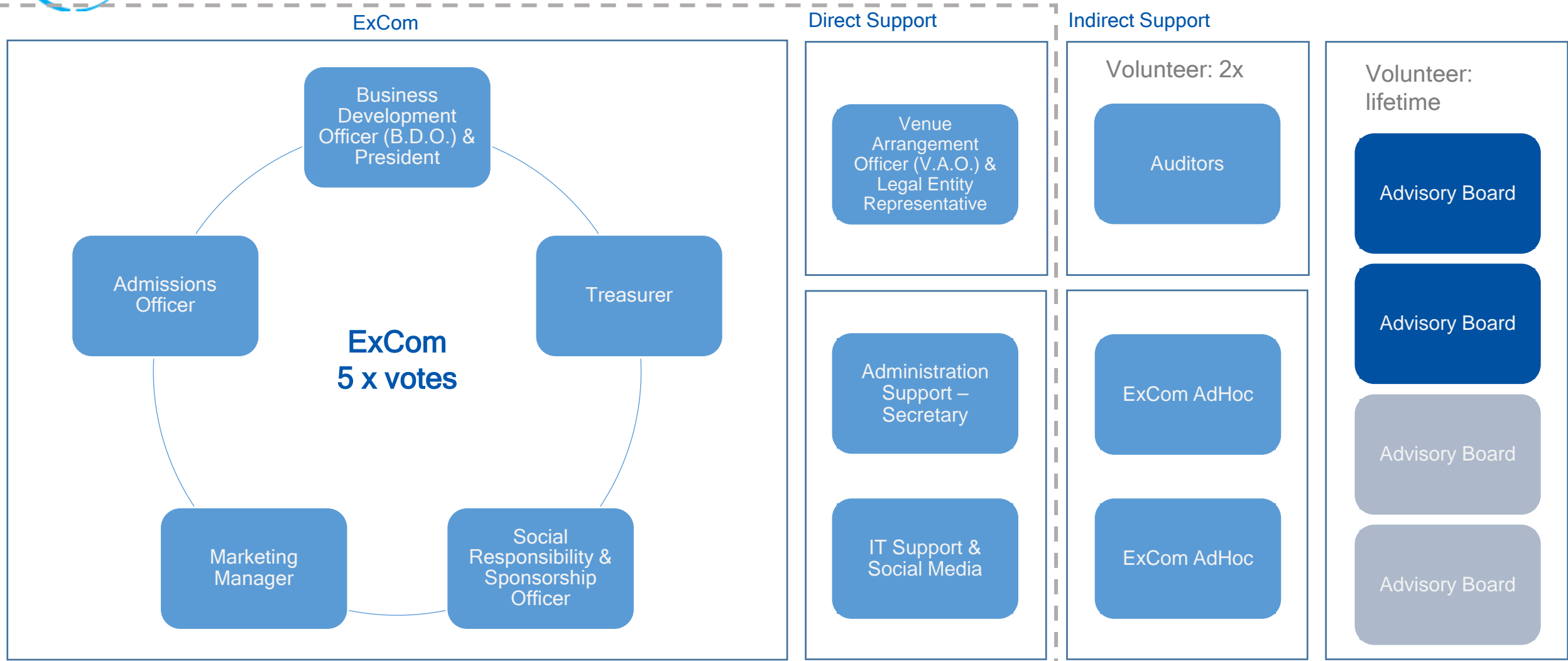
Current Status / Negotiation with Developer

- Below is a communication between our THLG 365 App team and Clowder.
- In a nutshell: The renewal for our contract up on 8th June 2023 whereby it would cost us USD 4,250 for the next 6 months (USD 8,500 annual)
- We also received a message from Clowder that they expect to have the enhanced messaging feature up and running in Oct/Nov this year.
- Based on this our THLG 365 App team discussed internally to see if Clowder will accept a **50% reduction** for the next 6 months (USD 2,125 from June-December 2023).
- If by then the messaging feature is up and running satisfactorily, we will continue with the agreed rates from December 2023 onwards. If not, we have the right to cancel the contract without any further obligations from THLG side.



ExCom Elections

*by Murilo Caldana - THLG President & B.D.O.
And Colin D'Abreo - THLG Treasurer*



Changes in ExCom

- Admissions Officer:
 - Johann Feltgan resigned in January 2023;
 - Natalya Kulagina, ExCom AdHoc, assumed his position;



Johann Feltgen
(SOGEBRAS)
Admissions Officer
Johann Feltgen
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☎ +33 2 40 90 41 42
📠 +33 2 40 90 25 37



Natalya Kulagina
(VESTA LOGISTIC COMPANY)
Ad-Hoc Member
Natalya Kulagina
✉ excom@theheavyliftgroup.com

- Venue Arrangement Officer (V.A.O.)
THLG Legal Entity Representative:
 - Jos Willems has retired effective from February 2023 for the job as V.A.O.
 - He will stay as THLG Legal Entity Representative and will support ExCom with:
 - Bank + Chamber of Commerce formalities;
 - Assist for recording the History of THLG;



Jos Willems
Venue Arrangement Officer (V.A.O.) - THLG Legal Entity Representative
Jos Willems
✉ info@theheavyliftgroup.com



New ExCom to decide, how to fill in the function V.A.O.

ExCom 1 x Vacancy:

- Murilo Caldana has finished his 2nd mandate and decides not to run for reelection ;



Murilo Caldana
(FOX Brasil Project Logistics)
President - Business Development Officer (B.D.O.)
Murilo Caldana
✉ murilo.caldana@foxbrasil.com
☎ +55 11.3543-0273



Vote

?

**Candidates
to present**

ExCom AdHoc 2 x Vacancies:

- Please ask ExCom how you can Support;



2 x Votes

?

**Candidates
to present**

- There are 2 x ExCom positions + 2 x ExCom AdHoc, that will be offered for election + positions to be filled;
- As per THLG Articles of Association the candidates must meet below criteria:
 - Only representatives of the members are eligible as Executive Committee members;
 - Candidates must have a minimum of 5 years membership in order to apply for the elections;



- Some extra information and general rules on the voting procedure are the following:
 - Voting is by secret ballot;
 - Only one representative of each member can vote;
 - Newly elected Executive Committee members accept their office immediately after the meeting in which they were elected and on the roster of resignations take the place of their predecessor.



- Please also note that right before the election procedure, **each candidate will have 2-3 minutes time to present themselves before the members present at the meeting.**
- The top vote for the new elections will fill 2 x balance ExCom position, and the next 2 x highest votes will fill the 2 x ExCom Adhoc vacancies;
- Thank you all in advance for your attention to this matter and we look forward to your nominations.



To be mutually agreed and filled within the new ExCom:

- Business Development Officer (B.D.O.)
- Treasurer
- Admissions Officer
- Marketing Manager
- Social Responsibility and Sponsorship Officer
- Venue Arrangement Officer (V.A.O.) - THLG Legal Entity Representative
- Administration Support - Secretary
- IT Support & Social Media
- Auditors
- ExCom AdHoc
- Advisory Board



See you
back at
14:00 pm



Lunch break!



12:30 - 14:00



xxx ?% Yes
xxx ?% Yes
xxx ?% Yes
xxx ?% Yes

xxx ?% Yes
xxx ?% Yes
xxx ?% Yes
xxx ?% Yes



Case Study

St. Nazaire, 1st French offshore windfarm
Components Logistics Hub

by Christophe Letanter, Sogebbras



THE
HEAVY LIFT
GROUP



**COSMATOS
GROUP**

SHIPPING • FORWARDING • LOGISTICS

Case Study

50 Years Cosmatoship

by Elisabeth Cosmatos, Cosmatos Group



Case Study

400,000 kg Stator Emergency Delivery
Alberta, Canada

by Ragan Watson, Barnhart

68th THLG Conference - Agenda Masterclass



CMA - CGM Masterclass
Breakbulk on Container Vessel
The other Answer to your need

Presented by Gabriel Grad
Key Account Manager, Project Cargo Division

COFFEE TIME



15:45 – 16:00



THLG 69th Conference, Rio de Janeiro, Brazil

27th on 30th October 2023

by Murilo Caldana , FOX Brasil | Project Logistics



Save the date

THLG CONFERENCE
RIO DE JANEIRO, BRAZIL

27.10.2023 - 30.10.2023

Welcome to Rio de Janeiro, Brazil / Country Information

- Language: Portuguese (people understand, but do not speak Spanish. English just a few people. Best way to communicate in Brazil: just smile and you'll be good 😊)
- Currency: Brazilian Reais (BRL or R\$);



- Payments: everywhere you can pay electronic;



- Service Tips: usually included on the restaurants bills;



Welcome to Rio de Janeiro, Brazil / Country Information

- Do I need a VISA? FOX Brasil will support with an invitation letter. Write us: project@foxbrasil.com
Info: <https://www.gov.br/mre/pt-br/assuntos/portal-consular/QGRVsimplensing24MAR231.pdf>
- Covid Restrictions? A proof of complete vaccination against Covid-19 or an antigen test or RT-PCR test, with a negative or non-detectable result for Covid-19, carried out one day before departure.
- Public health services in Brazil are free for foreign tourists. Therefore, if you are in an accident, need medical attention, or have any health issues, just call the Mobile Emergency Medical Service (SAMU) on the toll-free number below. SAMU (Mobile Emergency Medical Service): 192
- Vaccines In order to enter Brazil, it is not mandatory to be vaccinated against any specific type of disease. However, there are some regions in the country where there is a Recommendation for Vaccination (ACRV) before the visit. For example, in the regions where cases of yellow fever have been documented. <https://wwwnc.cdc.gov/travel/destinations/traveler/none/brazil>

Flying to Brazil / Rio de Janeiro “Tom Jobim” Airport - GIG

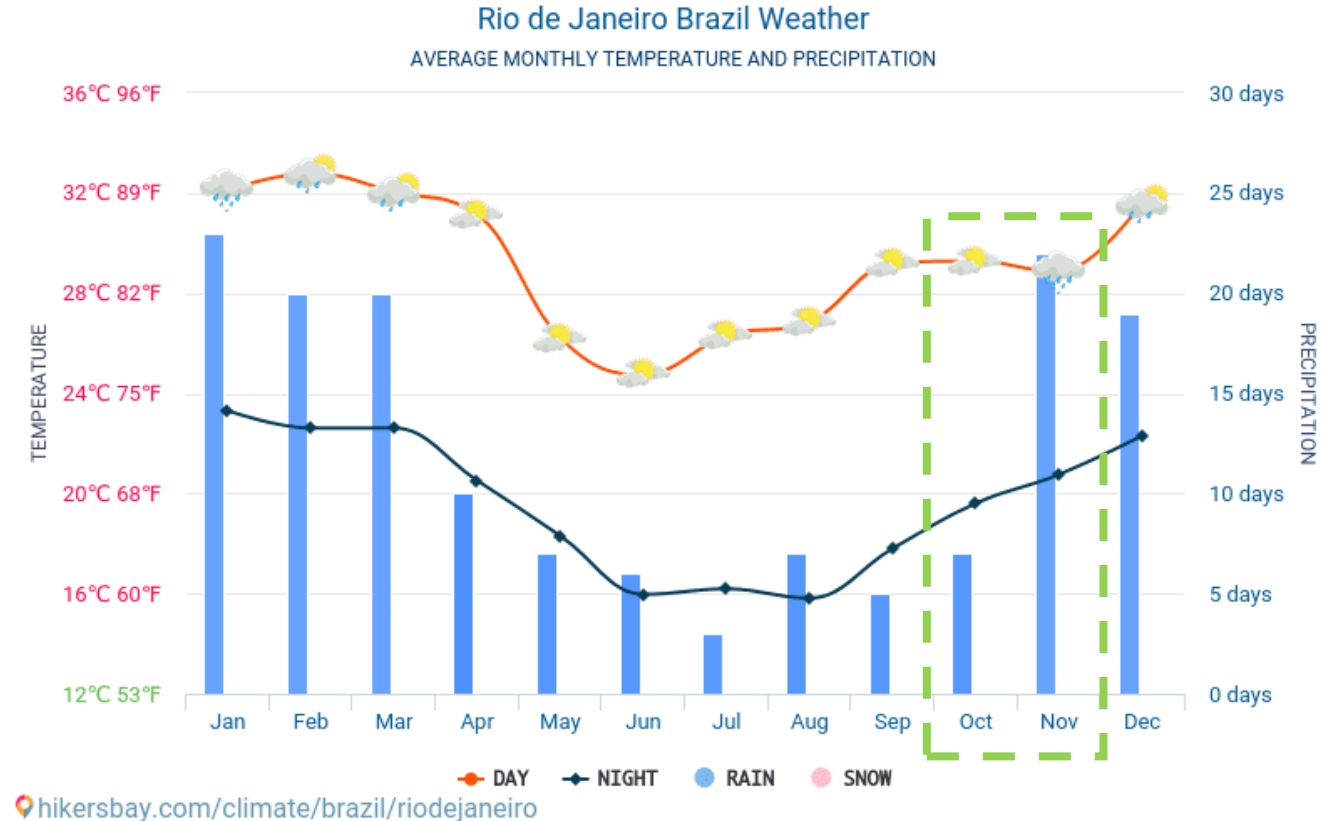
- America: (9-11hs)
 - Atlanta
 - Houston
 - Miami
 - New York
- Europe: (9-12hs)
 - Amsterdam
 - Lisbon
 - London
 - Madrid
 - Munich
 - Paris
 - Rome
- Middle + Far East: (14hs)
 - Dubai

<https://www.flightsfrom.com/explorer/GIG?mapview>



The Seasons in Brazil

- Summer: December to March;
 - Fall: March to June;
 - Winter: June to September;
 - **Spring: September to December;**
- With an **average high of 82°F (28°C) and a low of 68°F (20°C)**, it generally feels pleasantly warm with a gentle breeze;
 - There might also be chance of tropical rains, as the period starts in November;



- Pão de Açúcar



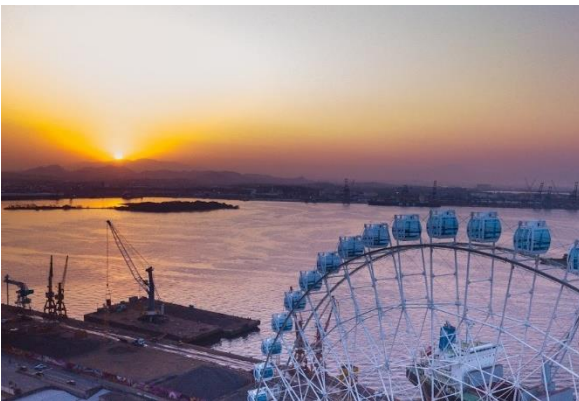
- Museu do Amanhã



- Jardim Botânico



- Porto Maravilha



- Assador



- Beach Clean Up



OTC, 24-26.Oct in Rio de Janeiro, Brazil



<https://otcbrasil.org/>

WISTA, 25-27.Oct in Montevideo, Uruguay



<https://wistainternational.com/2023-wista-international-agm-conference-uruguay/>



Overview



King Room with...



Twin Room with...



Twin Room - Dis...



King Room with...



Twin Room with...



King Room with...



Twin Room with...



King Room with...



Twin Room with...



Ocean F

8.4 Very Good
4,233 reviews

Similar guest photos



What guests loved the most:

"Great selection, everyday was something different. The eggs station gentlemen was super sweet."

 **Gigliola**  United States of America

"Marcos at the front desk is wonderful! The staff at breakfast are friendly and the food is delicious. You can't beat the location too."

 **Tanya**  United States of America

"Room, breakfast and locatio were excellent. The hotel is a little dated but in good condition."



Flying from Brazil / Rio de Janeiro (Antonio Carlos Jobim Airport - GIG or Santos Dummond -SDU)

- Latin America:
 - Bogota, Colombia 6,5hs
 - Buenos Aires, Argentina 3,5hs
 - Lima, Peru 6hs
 - Mendoza, Argentina 4,5hs
 - Montevideo, Uruguay 3hs
 - Panama City, Panama 7hs
 - Santiago, Chile 4,5hs
- Brazil:
 - Fortaleza 3:15hs
 - Foz de Iguaçu 2:15hs
 - Manaus 4:15hs
 - Maceio 2:30hs
 - Natal 3:30hs
 - Recife 2:45hs
 - Salvador 2:50hs

<https://www.flightsfrom.com/explorer/GIG?mapview>
<https://www.flightsfrom.com/explorer/SDU?mapview>





Angra dos Reis



Paraty



Iha Grande



Búzius



Cabo Frio



Ihabela



Ouro Preto



Bonito



Trancoso



Península Marañú



Chapada Diamantina



Jalapão



Foz de Iguaçu



@fernandoChiriboga

Praia da Pipa

Lençóis Maranhenses





Jericoacoara



Salvador



São Miguel dos Milagres



Amazônia



Bento Gonçalves



Recife



Fernando de Noronha



São Paulo



Holambra



Holambra

Travel Agency

- Company: Teresa Perez
- Contact: Mrs. Renata Lima
- Email: renata.lima@teresaperez.com.br
- WhatsApp: + 55 11 94451-2079
- Reference: please mention “THLG”



Brazil
&
South
America

tp teresa perez
VOCÊ SE DESCOBRE NO MUNDO



Thank you and see you soon



“Répondez, s'il vous plait”

- Please help us to organize the THLG 69th Conference, Rio de Janeiro, Brazil (27th on 30th October 2023)
- Please scan the QR code and let us know if you're attending or not.
- Your information will be important for us to define the contract with the hotel, as well as for sizing restaurants and tours.
- Thank you !

