

Presenting the THLG booth

is the largest exhibition worldwide for heavy lift transport

THLG participates as an exhibitor since 2009

THLG members have the opportunity to rent a stand within THLG booth

This year, there are 21 co-exhibitors participating.

THLG has reserved an INFO desk in order to provide information for membership to potential interested people passing by.



#### ExCom & Admin/IT Support manage the following:

- Negotiations with BBEU management in regards to space / cost / location of the booth
- Receives at least 3 competitive design / construction offers for the booth
- Appoints the constructor / Signs a contract / Pays the invoice
- Liaises with exhibiting members for their artwork
- Follows step by step the final design of the booth / checking dimensions / artwork etc.
- Sets up a catering and service plan for the event
- Collects promotional input from members and creates a video that plays on screens during the event
- Checks visual installations
- Ties up all loose ends till the last moment
- Takes pictures during the event and promotes members and the group on social media during the event
- Holds an INFO stand and provides information to visitors and potential candidates
- Creates artwork for social media for each exhibitor
- Delivers printed access badges to exhibitors



# Booth designs

Since 2015 we have slowly progressed in design



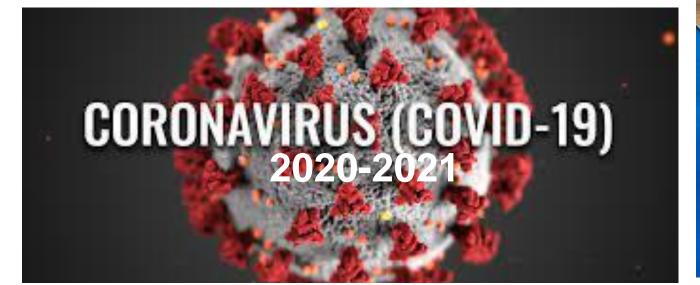














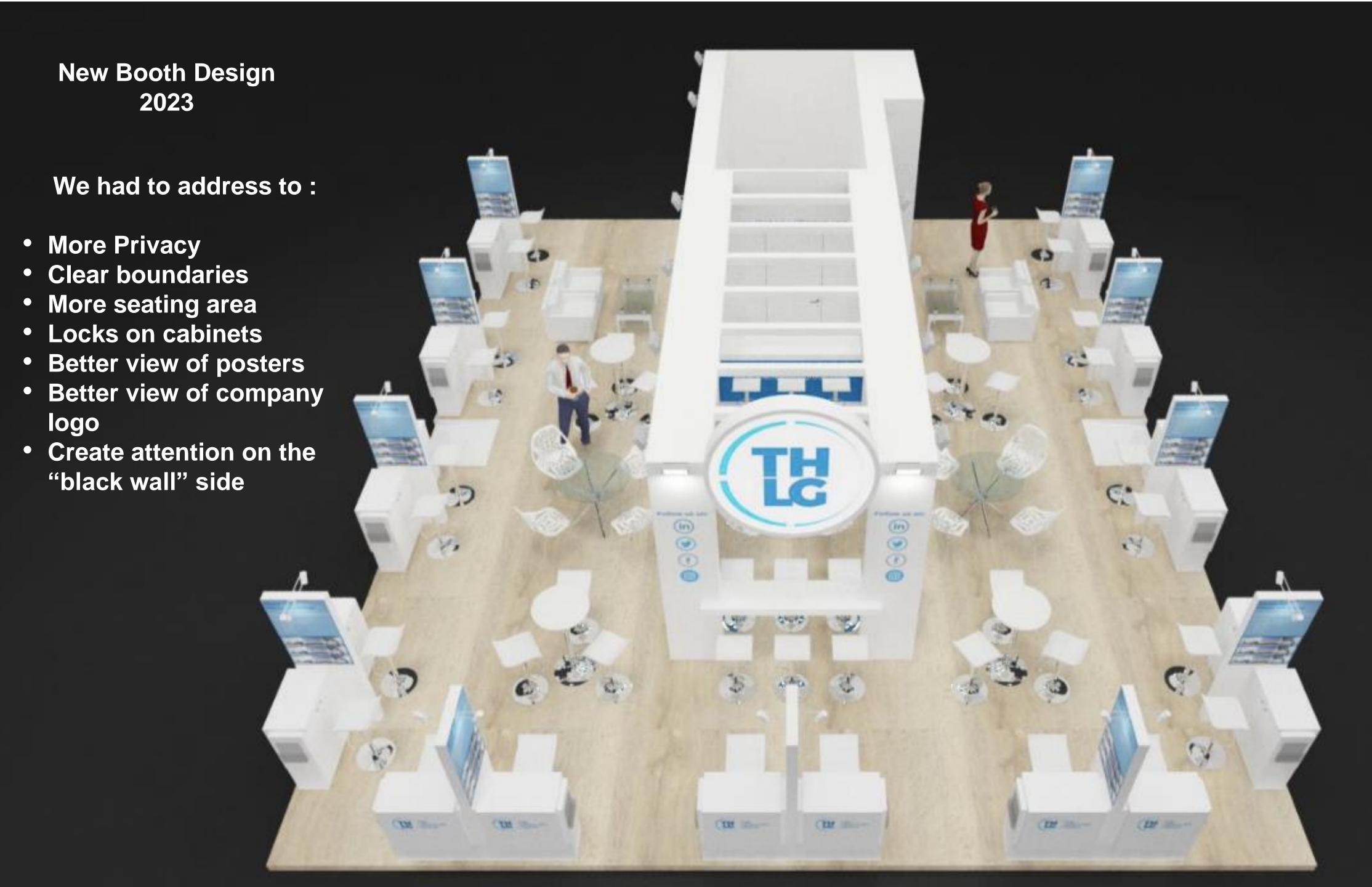
### **Evaluation Process**

All exhibitors answered a satisfaction questionnaire as to what we could do better next year.

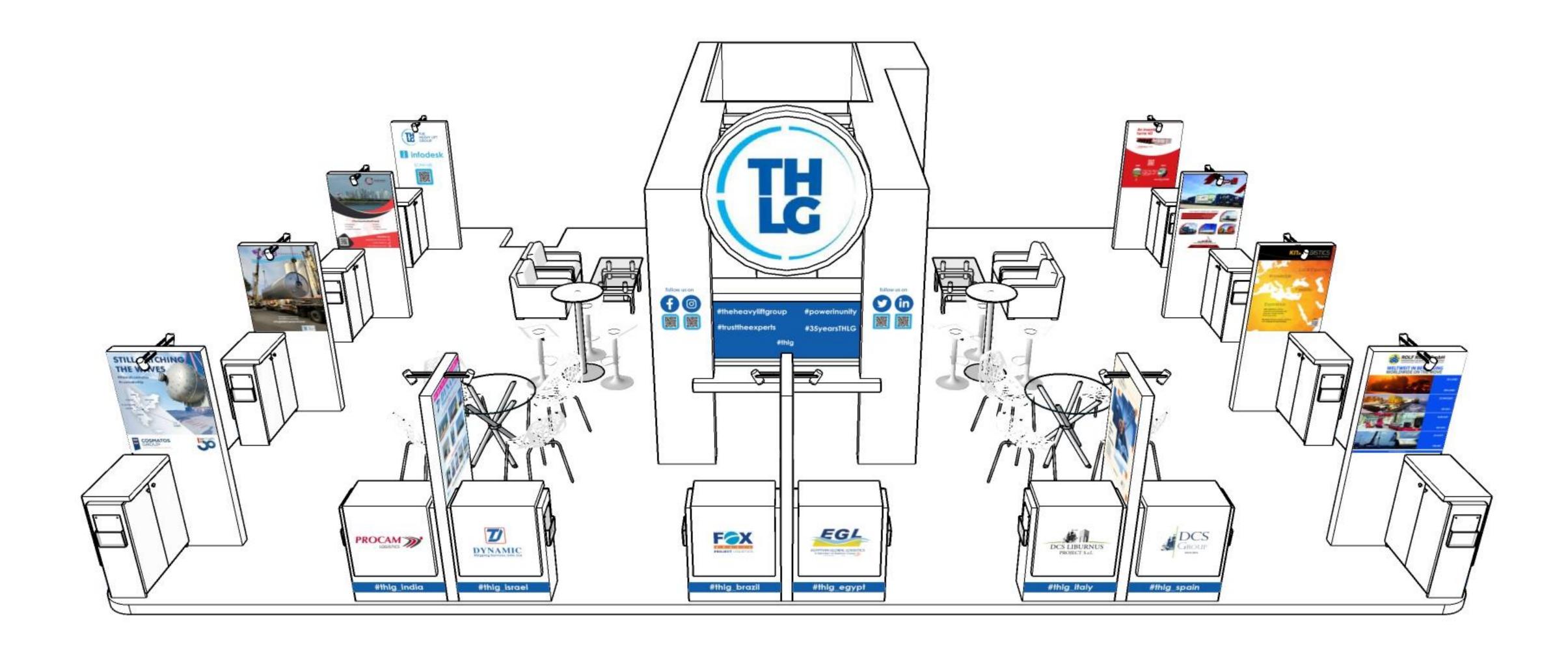
The answers were evaluated and we came to the result that we needed to proceed to specific changes to the booth's design so that all criteria were met.

Except of booth design, we also received feedback related to the use of the space within the booth. Based on these comments, we issued BOOTH USE GUIDELINES that you will see in a minute. But let us present you with our new booth.



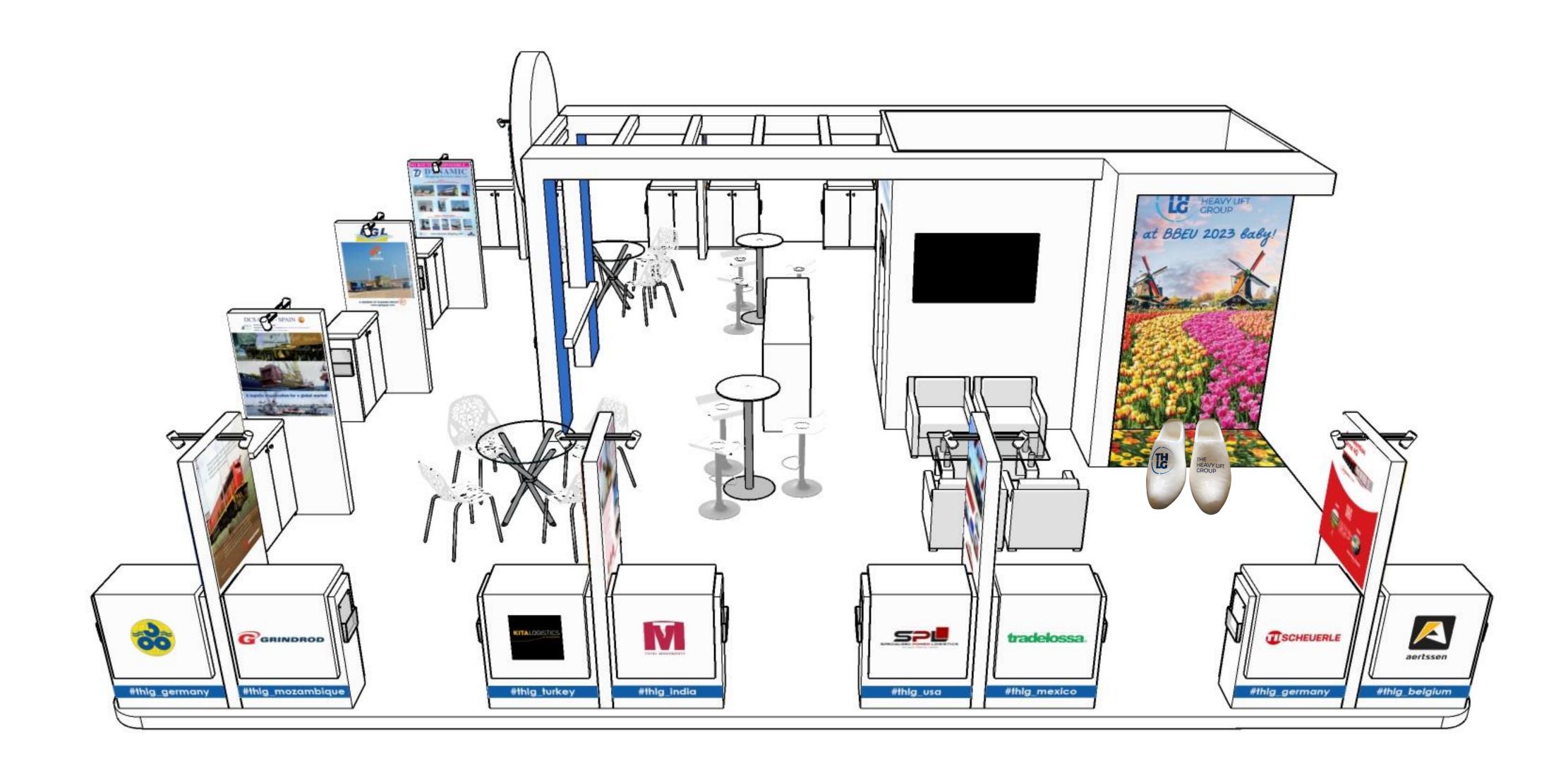


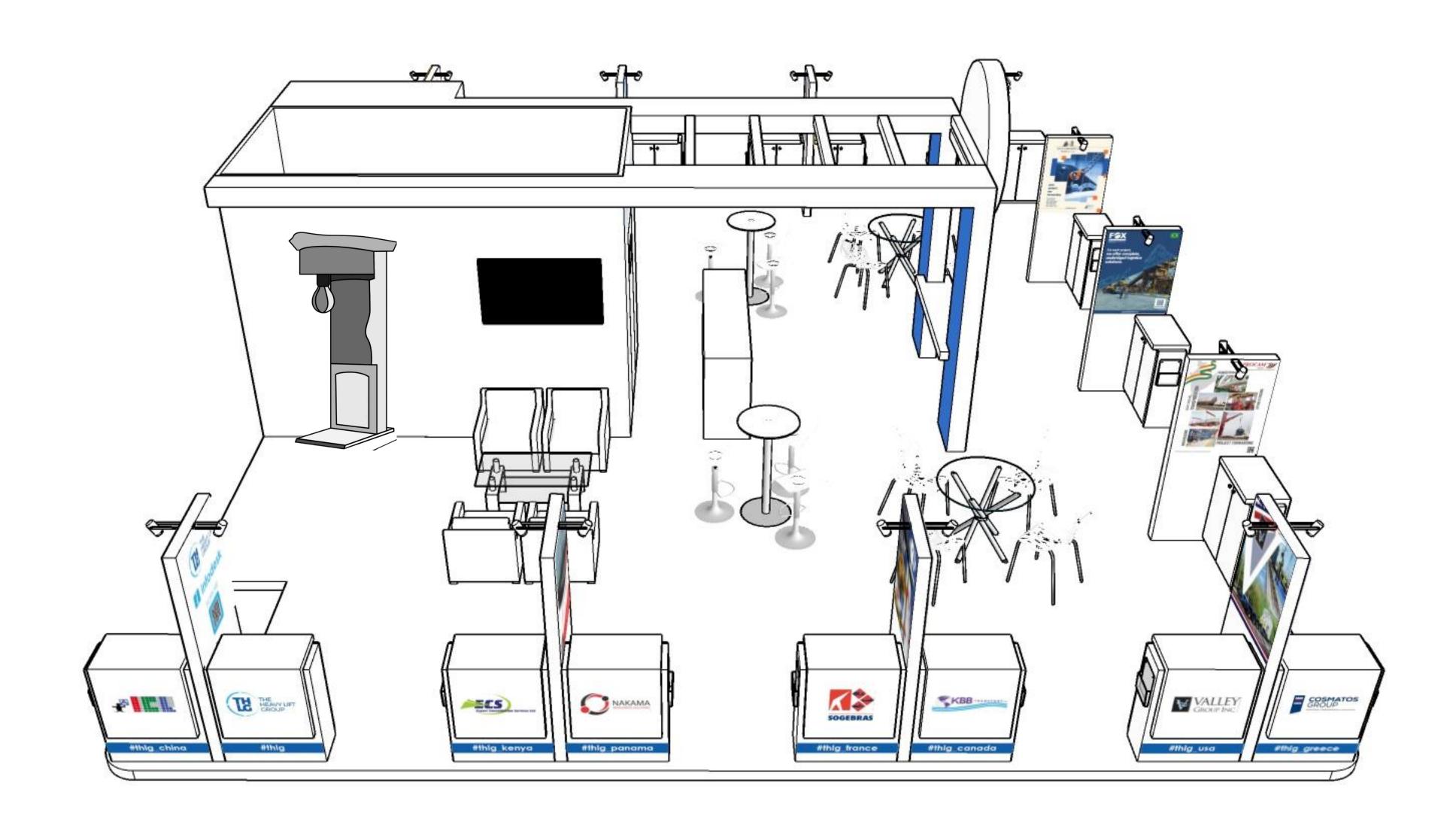
























Wear the clogs! They surely fit you!

Strike a Pose and Shoot!

Add hashtag #thlg-bbeu2023

Post!







All members are listed on a A-Z country order. We suggest non-exhibiting members to stop by and take pictures here and promote as necessary.

QR CODE will take any guest scanning it straight to our website where she/he can find the full style and PIC of all members



Use of the Booth: Guidelines

- 75% of the total cost of the BBEU participation is covered by the exhibiting members. That includes also catering and serving expenses.
- Exhibiting members have priority in the use of the common sitting area as well as the in the catering provisions.
- Exhibiting members should use the area around their stand respecting the boundaries and the neighbouring exhibitors.



Use of the Booth: Guidelines

- Non-exhibiting members can display their promotional material at the designated areas.
- Non-exhibiting members are all welcome to visit the booth and can have limited access to the seating area for a reasonable amount of time (suggest approx. 30 mins per member per day)
- Catering supplies are pre-ordered and are sufficient for a specific number of people. Please do not exaggerate on the consumption.





Use of the Booth: Guidelines

- Exhibition hours are long, busy and it could get rather hectic. Please respect the fact that time is important to all. Use the space with caution.
- PRIVACY matters. Exhibitors may engage themselves in conversations with clients. Please give your neighbouring exhibiting members the privacy they need.
- There is no storage facility for exhibitors or non-exhibitors. Space is limited for all. Please keep your luggage, umbrellas, coats etc at the storage room provided by HYVE at the entrance at a cost.



Interested in exhibiting with us next year?

We need to know latest by 15th June!

Each year, on the last day of the exhibition, we sign a contract with BBEU Management securing our place for next year

\* Exhibiting stands are subject to availability

- \* Existing Exhibitors have booking priority
- \* Exhibiting stands cost euro 3500 each \* Stand selection is based on a first paid first served rule
  - \* If any available spots, lots will be drawn from parties who declared their interest by the 15th June



We wish you all a

GREAT SHOW!!

#sales\_sales\_sales

